

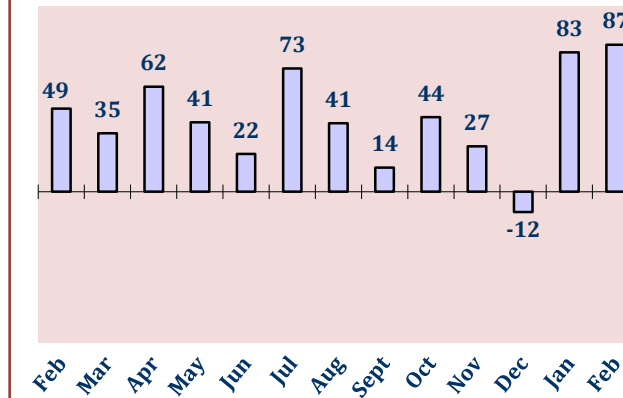
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## FEBRUARY 2015 DATA

### Net Sales (EUR bn) <sup>(2)</sup>

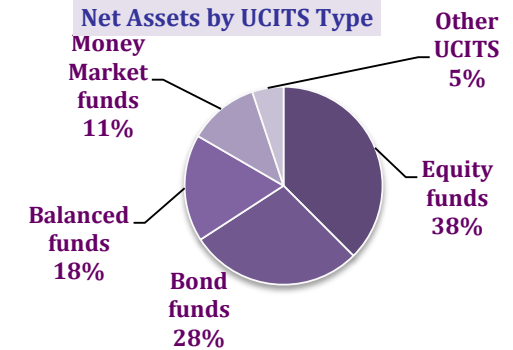
UCITS	February	January	2015
Equity	13.8	8.7	22.5
Bond	26.1	17.9	44.1
Balanced	22.2	27.0	49.2
Other UCITS	9.2	1.1	10.3
<b>Sub Total Long Term</b>	<b>71.4</b>	<b>54.7</b>	<b>126.1</b>
Money Market	16.0	28.1	44.1
<b>Total UCITS</b>	<b>87.4</b>	<b>82.8</b>	<b>170.2</b>
Non-UCITS	February	January	2015
Special	15.5	18.9	34.4
Real Estate	1.2	-0.8	0.4
Other Non-UCITS	4.7	4.1	8.8
<b>Total Non-UCITS</b>	<b>21.4</b>	<b>22.2</b>	<b>43.6</b>
<b>Grand TOTAL</b>	<b>108.8</b>	<b>105.0</b>	<b>213.8</b>

### UCITS Net Sales (EUR bn)



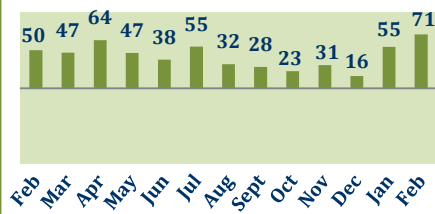
### Net Assets (EUR bn) <sup>(3)</sup>

Category	February	% change <sup>(4)</sup>	end 2014
UCITS	8,784	4.2%	7,955
Non-UCITS	3,467	2.4%	3,347
<b>Total</b>	<b>12,251</b>	<b>3.7%</b>	<b>11,302</b>

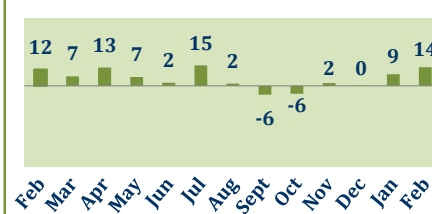


### Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

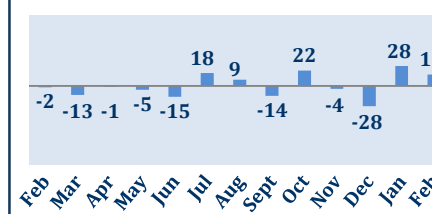
#### Long-term Fund Net Sales (EUR bn)



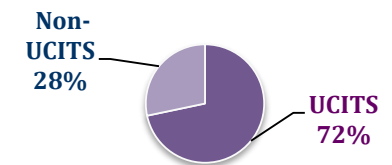
#### Equity Fund Net Sales (EUR bn)



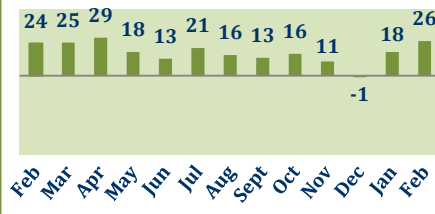
#### MM Fund Net Sales (EUR bn)



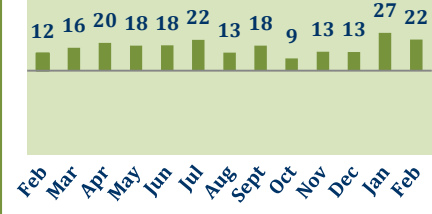
### UCITS/Non-UCITS Net Assets



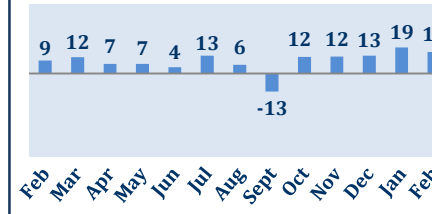
#### Bond Fund Net Sales (EUR bn)



#### Balanced Fund Net Sales (EUR bn)



#### Special Fund Net Sales <sup>(5)</sup> (EUR bn)



### Worldwide Assets (EUR bn)

Regions	Dec 14
USA <sup>(6)</sup>	14,472
Europe <sup>(7)</sup>	11,341
Asia and Pacific	3,266
America excl. USA	2,435
<b>World</b>	<b>31,655</b>

(1) Based on data collected from participating national associations (more than 99% of European investment fund assets); (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis; (4) change on previous month; (5) Net outflows in September 2014 due to a once-off transfer of assets from special funds to segregated accounts by large institutional clients; (6) mutual funds; (7) for countries reporting assets each quarter, including non-UCITS.