

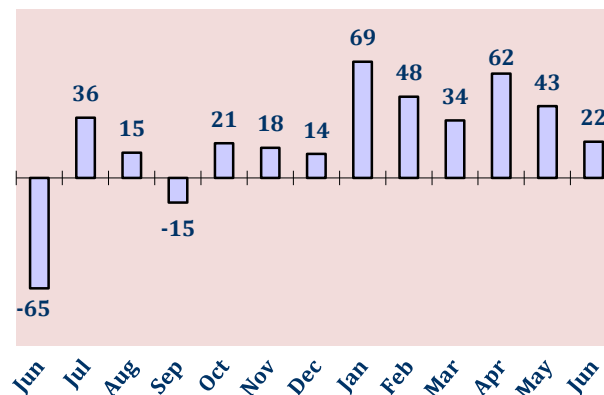
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

JUNE 2014 DATA

Net Sales (EUR bn) ⁽²⁾

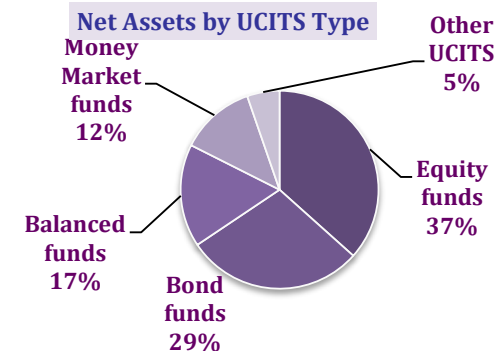
UCITS	June	May	2014
Equity	2.1	6.9	50.5
Bond	12.7	19.6	121.8
Balanced	17.7	17.2	98.4
Other UCITS	4.5	4.3	14.5
Sub Total Long Term	36.9	48.0	285.3
Money Market	-15.4	-5.4	-7.7
Total UCITS	21.5	42.6	277.5
Non-UCITS	June	May	2014
Special	4.5	7.0	48.0
Real Estate	1.1	0.7	4.3
Other Non-UCITS	2.7	0.9	21.1
Total Non-UCITS	8.2	8.6	73.5
Grand TOTAL	29.8	51.2	351.0

UCITS Net Sales (EUR bn)



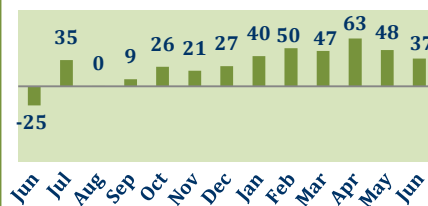
Net Assets (EUR bn) ⁽³⁾

Category	June	% change ⁽⁴⁾	end 2013
UCITS	7,525	1.1%	6,932
Non-UCITS	3,013	1.1%	2,836
Total	10,538	1.1%	9,768

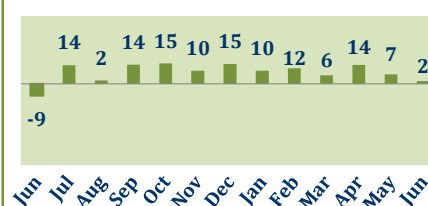


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

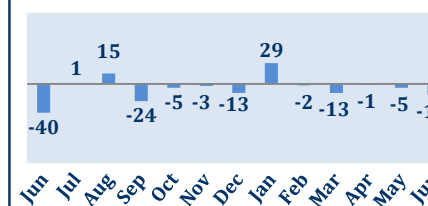
Long-term Fund Net Sales (EUR bn)



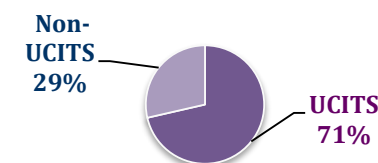
Equity Fund Net Sales (EUR bn)



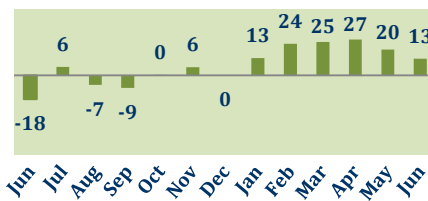
MM Fund Net Sales (EUR bn)



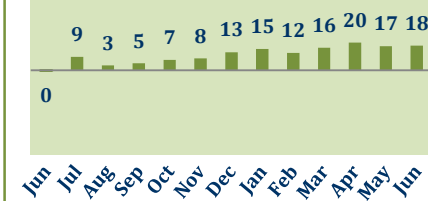
UCITS/Non-UCITS Net Assets



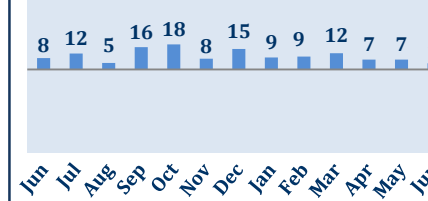
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Mar 14
USA ⁽⁵⁾	12,203
Europe ⁽⁶⁾	10,156
Asia and Pacific	2,764
America excl. USA	2,188
World	27,434

(1) Based on data collected from participating national associations (more than 99% of European investment fund assets); (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis; (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.