

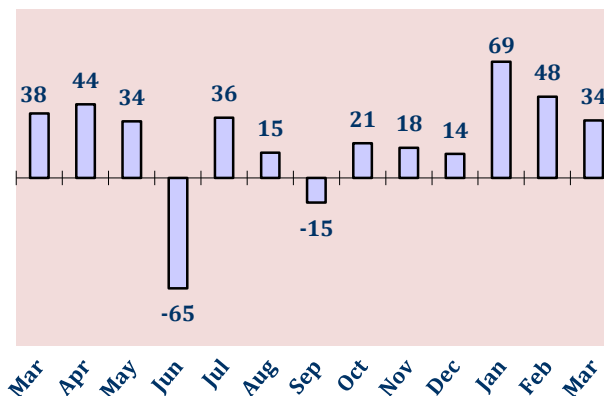
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## MARCH 2014 DATA

### Net Sales (EUR bn) <sup>(2)</sup>

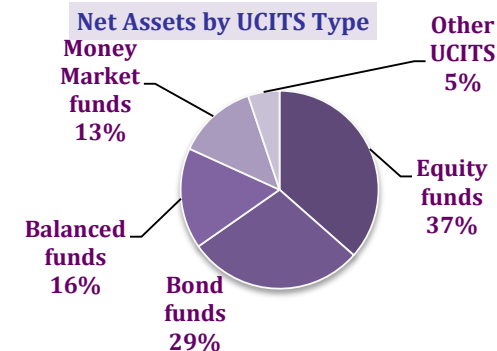
UCITS	March	February	2014
Equity	6.4	11.3	27.6
Bond	25.4	12.8	62.3
Balanced	16.2	15.6	43.7
Other UCITS	-1.3	2.2	3.5
<b>Sub Total Long Term</b>	<b>46.7</b>	<b>41.9</b>	<b>137.1</b>
Money Market	-12.6	29.0	14.3
<b>Total UCITS</b>	<b>34.1</b>	<b>70.9</b>	<b>151.5</b>
Non-UCITS	March	February	2014
Special	11.7	8.6	29.6
Real Estate	0.3	1.0	1.8
Other Non-UCITS	5.5	3.7	10.8
<b>Total Non-UCITS</b>	<b>17.5</b>	<b>13.2</b>	<b>42.2</b>
<b>Grand TOTAL</b>	<b>51.6</b>	<b>84.1</b>	<b>193.6</b>

### UCITS Net Sales (EUR bn)



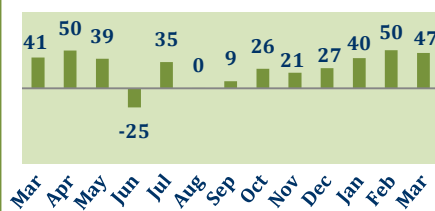
### Net Assets (EUR bn) <sup>(3)</sup>

Category	March	% change <sup>(4)</sup>	end 2013
UCITS	7,180	0.6%	6,930
Non-UCITS	2,908	0.7%	2,835
<b>Total</b>	<b>10,087</b>	<b>0.6%</b>	<b>9,765</b>

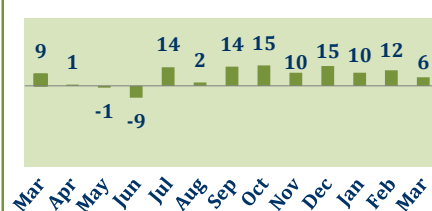


### Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

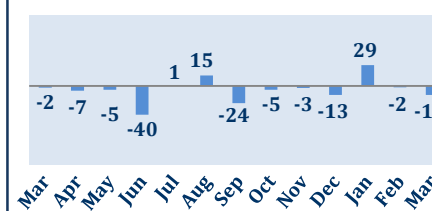
#### Long-term Fund Net Sales (EUR bn)



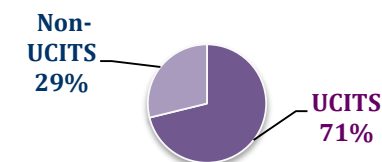
#### Equity Fund Net Sales (EUR bn)



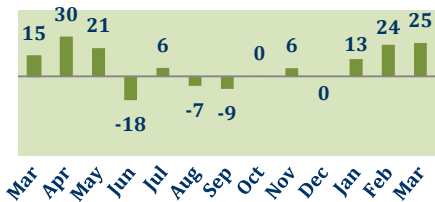
#### MM Fund Net Sales (EUR bn)



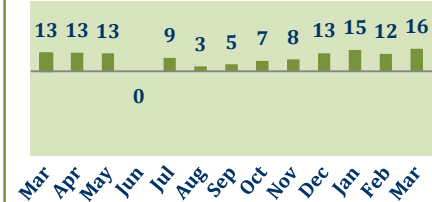
### UCITS/Non-UCITS Net Assets



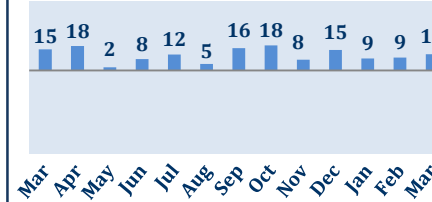
#### Bond Fund Net Sales (EUR bn)



#### Balanced Fund Net Sales (EUR bn)



#### Special Fund Net Sales (EUR bn)



### Worldwide Assets (EUR bn)

Regions	Dec 13
USA <sup>(5)</sup>	12,045
Europe <sup>(6)</sup>	9,816
Asia and Pacific	2,655
America excl. USA	2,104
<b>World</b>	<b>26,740</b>

(1) Based on data collected from participating national associations (more than 99% of European investment fund assets); (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis; (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.