

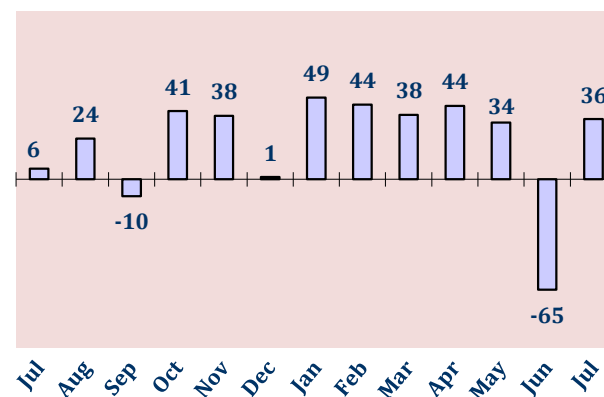
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

JULY 2013 DATA

Net Sales (EUR bn) ⁽²⁾

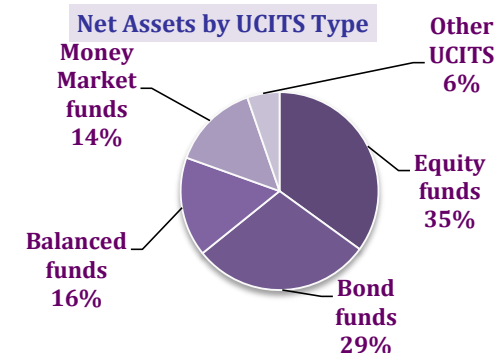
UCITS	July	June	2013
Equity	13.8	-8.8	47.9
Bond	6.4	-18.1	87.6
Balanced	9.5	-0.3	69.8
Other UCITS	5.0	1.9	27.1
Sub Total Long Term	34.7	-25.3	232.4
Money Market	1.1	-40.2	-54.4
Total UCITS	35.8	-65.5	177.9
Non-UCITS	July	June	2013
Special	11.5	8.2	79.3
Real Estate	1.0	1.2	5.4
Other Non-UCITS	3.8	-0.3	12.0
Total Non-UCITS	16.1	9.1	96.7
Grand TOTAL	51.8	-56.4	274.6

UCITS Net Sales (EUR bn)



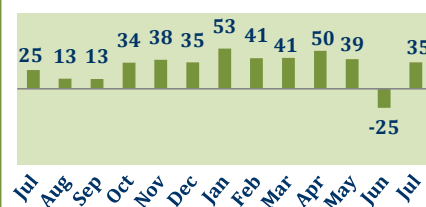
Net Assets (EUR bn) ⁽³⁾

Category	July	% change ⁽⁴⁾	end 2012
UCITS	6,666	1.6%	6,271
Non-UCITS	2,675	1.3%	2,645
Total	9,342	1.5%	8,916

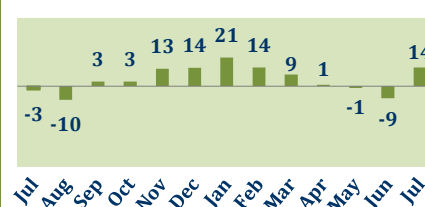


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

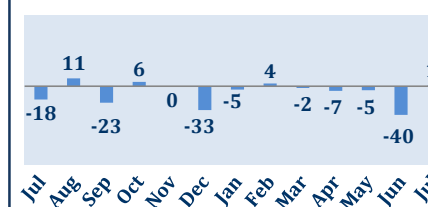
Long-term Fund Net Sales (EUR bn)



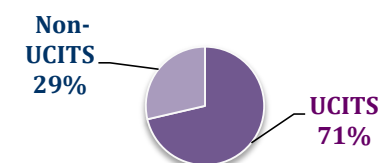
Equity Fund Net Sales (EUR bn)



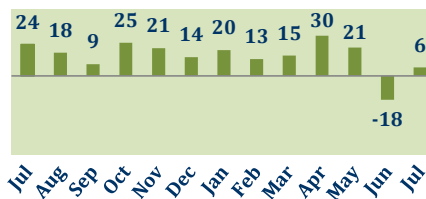
MM Fund Net Sales (EUR bn)



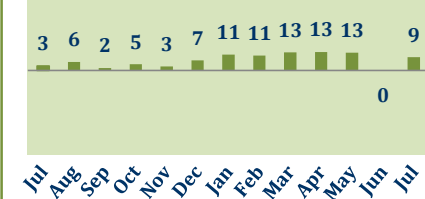
UCITS/Non-UCITS Net Assets



Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Mar 13
USA ⁽⁵⁾	11,765
Europe ⁽⁶⁾	9,393
Asia and Pacific	2,906
America excl. USA	2,343
World	26,534

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.