

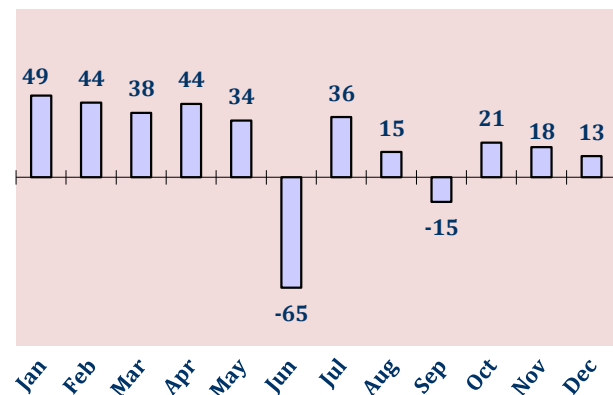
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

DECEMBER 2013 DATA

Net Sales (EUR bn) ⁽²⁾

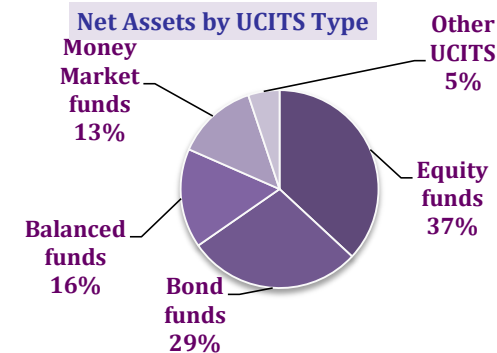
UCITS	December	November	2013
Equity	19.6	9.7	109.1
Bond	-5.6	6.3	71.9
Balanced	13.1	8.5	107.2
Other UCITS	3.9	-3.9	31.7
Sub Total Long Term	31.1	20.6	319.9
Money Market	-18.5	-2.8	-90.7
Total UCITS	12.6	17.8	229.2
Non-UCITS	December	November	2013
Special	15.6	7.7	141.4
Real Estate	0.8	1.2	8.5
Other Non-UCITS	1.7	3.3	22.1
Total Non-UCITS	17.8	12.2	171.9
Grand TOTAL	30.4	30.0	401.1

UCITS Net Sales (EUR bn)



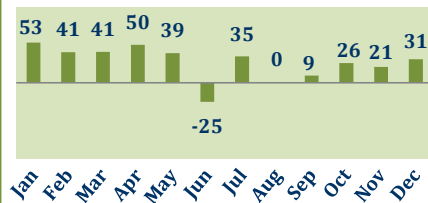
Net Assets (EUR bn) ⁽³⁾

Category	December	% change ⁽⁴⁾	end 2012
UCITS	6,929	0.1%	6,271
Non-UCITS	2,799	0.3%	2,645
Total	9,727	0.2%	8,916

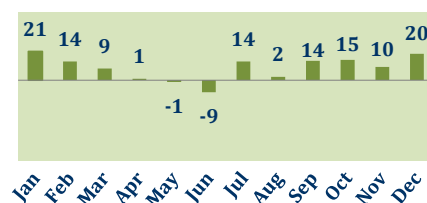


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

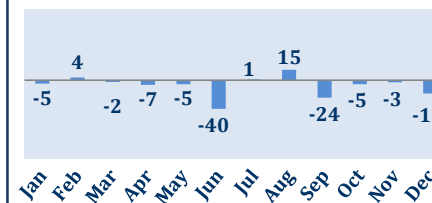
Long-term Fund Net Sales (EUR bn)



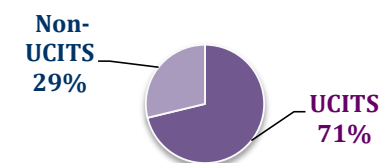
Equity Fund Net Sales (EUR bn)



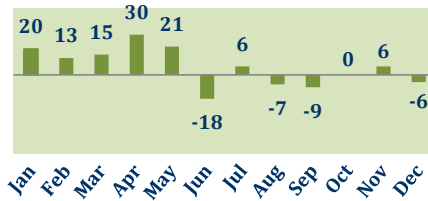
MM Fund Net Sales (EUR bn)



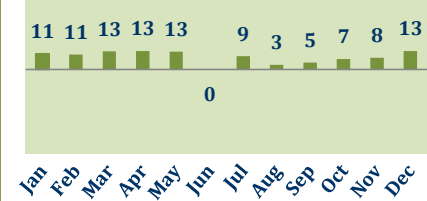
UCITS/Non-UCITS Net Assets



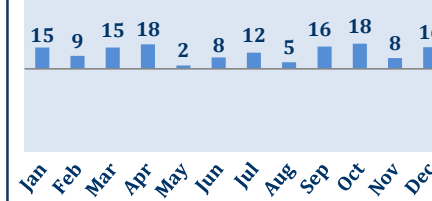
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Sept 2013
USA ⁽⁵⁾	11,699
Europe ⁽⁶⁾	9,531
Asia and Pacific	2,680
America excl. USA	2,178
World	26,209

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.